

Nakul Dhotarkar

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Personal Information

Father Name - Ramesh Dhotarkar
Mother Name - Ranjana Dhotarkar
Date Of Birth - 27/10/1999

Nationality - Indian
Marital Status - Single

Skills

- Ability to Work in a Team
- Effective Time Management
- Computer Skills
- Ability to Work Under Pressure
- Microsoft Office
- Communication Skills
- Strategic Planning
- Management
- Lead generation
- Cross-selling techniques
- Market research
- Business planing

Languages

- English
- Hindi
- Marathi

Declaration -

I declare that the information presented in this resume is true and accurate to the best of my knowledge. I assure you that my experience, skills, and qualifications meet the requirements of the job and I am committed to making a positive contribution to your organization.

Summary

Sales Officer at AU Small Finance Bank with a strong background in banking, skills in Bussinnes loan sales, market research, and strategic planning. In my previous role as a Relationship Officer at Bandhan Bank, I focused on sales strategies and compliance. Excellent communication and MS Office skills. Aims to leverage business growth for the organization.

Work Experience

Sales Officer, AU Small Finance Bank, Katol

October 2024 - Present

- Developing and implementing sales strategies to attract new customers and expand the bank's market presence
- Identifying and pursuing sales opportunities and building and nurturing relationships with potential customers
- Conducting financial assessment to understand clients' needs and risk tolerance
- Recommending and promoting appropriate banking products and services.
- Ensuring compliance with banking regulations and policies
- Maintaining accurate and up-to-date client records and interactions

Relationship Officer,Bandhan Bank,Nagpur

September 2022 - October 2024

- Acquiring new customers
- Cold call to arrange meetings with potential customers
- Maintain and develop relationships with existing customers
- Prepare and deliver presentations on products or services
- Conduct market research to identify selling possibilities

Education

Batchelor Of Science - 2022

Electronics and Computer Science

Rashtrasant Tukadoji Maharaj Nagpur University

Higher Secondary Certificate (HSC)- 2018

Science

Nabira Mahavidyalaya Katol

Secondary School Certificate (SSC) - 2016

General

Nagar Parishad High School Katol